



LATIN AMERICA'S LEADING EVENT ON CARBON MARKETS SCALING MARKET SOLUTIONS. POWERING PROGRESS & GROWTH

Introduction

Building momentum on carbon markets as we get closer to COP30, part of our Annual Regional Climate Summit Series, IETA is delighted to be organizing its annual **Latin America Climate Summit (LACS 2025)** in São Paulo, Brazil, 26–28 August at the Renaissance Sao Paulo Hotel. This edition is co-hosted by the Secretariat of Environment, Infrastructure, and Logistics of the State of São Paulo (SEMIL), and the City of São Paulo.

As an in-person only event featuring simultaneous translation English-Portuguese-Spanish, LACS 2025 is the premier gathering of carbon market practitioners from across the Latin America and Caribbean region, bringing together over 800 delegates to discuss the importance of carbon pricing instruments for raising climate ambition and drive fair transition in the region considering the rapidly changing geopolitical landscape.

The Summit will offer an unmatched space to discuss carbon pricing trends, deepen market expertise, and engage with policy makers and governments, business leaders, civil society, and local and traditional communities who are shaping the future of carbon markets in Latin America and the Caribbean.

Daily Snapshot

26 August – DAY 1: Summit Sessions, Side Events, Members & Invite Only Meetings, LACS Welcome Reception (open to all delegates, included in delegate pass)

27 August – DAY 2: Summit Sessions, Side Events, IETA Nightcap Party (limited capacity, separate paid ticket)

28 August – DAY 3: Summit Sessions, Side Events

Practical Information

- **Visibility and sponsorship** packages, contact events@ieta.org - Visibility Package details available [HERE](#)
- **Speaking opportunities**, organizing your own session or event, contact Lisa Spafford spafford@ieta.org
- **Participate as a delegate**, contact Awa Antille antille@ieta.org
- For **media & press**, contact Christian Mosquera, mosquera@ieta.org
- For **ICAP-related inquiry**, contact Stefano DeClara, Stefano.declara@icapcarbonaction.com
- **Summit venue**: [Renaissance Sao Paulo Hotel](#), Alameda Santos, 2233 - Jardim Paulista, São Paulo - SP, 01419-002, Brazil

Agenda Overview (Subject to updates)

Simultaneous translation will be provided in English – Portuguese – Spanish.

DAY 1 - Tuesday 26 August

8:00-9:00 Registration & Welcome Coffee

8:30-12:30 By Invitation – Carbon Pricing in the Americas General Assembly

8:30-10:00 IETA Members Meeting – LAC & International Working Group

8:30-9:30 **Workshop 1 – Around the World of Carbon Markets in 60 Minutes** (*with simultaneous translation*)

This interactive session will bring you an overview of the state and trends of carbon markets around the world. It will allow you to catch up on general latest developments and fill in any gaps or questions you may have - preparing you for the more detailed and technical sessions which we have lined up for you on day 2 and 3. Remember, there is no such thing as a 'silly question'.

Moderator: Luis Panichelli, VCM Policy Director - IETA

Speakers:

. Lucien Georgeson, Head of Carbon Market Policy - MSCI

. Xana Maunze, Climate Finance Expert - Belgian Agency for International Cooperation

- . Martin Rabbia, Article 6 and Carbon Pricing Specialist - RCC Caribbean
- . Iule Arruda, Head of Carbon Solutions for Latin America - LDC Louis Dreyfus Company
- . Lili Strege, Carbon Analyst - CFP Energy

9:30-10:15 Coffee Break

10:00-11:00 Workshop 2 - Global Rules, Local Realities: Legal Challenges for Carbon Markets in Latin America & The Caribbean *(with simultaneous translation)*

As we are facing new local legal developments in LAC, the challenge remains in aligning domestic circumstances and needs with the international legal requirements demanded from both, voluntary and compliance markets. Panelists will discuss the legal challenges of designing national frameworks that align with the domestic legal contexts and development priorities. They will also emphasize the importance of providing legal certainty and international credibility to attract private sector engagement and facilitate international cooperation.

Moderator: Agustina Cundari, International Policy Advisor - IETA

Speakers:

- . Ludovino Lopes, Representative, Working Group Task Force on the Legal Nature of Verified Carbon Credits - UniDroit
- . Renata Amaral, Head of Environmental, Climate Change and Sustainability - Trench Rossi Watanabe
- . Luiz Gustavo Escorcio Bezerra, Partner - Mayer Brown, Brazil
- . Juan Pedro Cano, Coordinator - Mesa Argentina del Carbono

10:15-11:45 IETA Members Meeting – Brasil Initiative

IETA Members Meeting – Digital Working Group

11:15-12:15 Workshop 3 – Carbon Accounting Roundtable *(with simultaneous translation)*

This special roundtable brings together senior industry leaders from around the world, for a moderated discussion to explore common challenges and gain new perspectives. We will address where carbon accounting was and where it needs to go, and how it relates to markets, GHG protocol, boarder adjustments as well as climate policy.

Facilitator & Introductory Remarks: Katie Sullivan, Managing Director – IETA

Speakers:

- . Tony Cottone, CEO - 1Point5
- . Clarissa Lins, Founding Partner - Catavento
- . To be announced - S&P Global Commodity Insights
- . Marina Pitella, Head of Carbon Accounting - Ministry of Foreign Affairs (Itamaraty), Brazil
- . Maria Fenanda Pelizzon Garcia, Manager Sustainability Department - CETESB

12:00-14:00 Welcome Lunch

13:00-14:15 **Workshop 4 – Latin America Climate Summit Media Training** (*with simultaneous translation*)

Open to journalists and members of the press only, this interactive workshop will unpack the evolving carbon market landscape, from project development to credit quality, transparency, and market credibility. With a focus on the full lifecycle of carbon markets and the road to COP30, the session will also explore how community voices and on-the-ground experiences are shaping market outcomes and ensuring that integrity and impact remain at the centre of climate action.

13:15-14:30 IETA Members Meeting – VCM Working Group

13:15-15:15 By Invitation – ALMA Brasil Meeting

13:30-16:00 By Invitation – Carbon Pricing in the Americas, ICAP, European Commission Task Force on International Carbon Pricing and Markets Diplomacy, Economic Commission for Latin America and Caribbean Technical Roundtable: Carbon Pricing and NDCs in the Americas - The Road to COP30 and Beyond

14:30-15:30 **Workshop 5 – The 2025 Energy Security Scenarios: Energy and Artificial Intelligence (AI)** (*with simultaneous translation*)

The scenarios, based on the Energy Security Scenarios, shows that Brazil could become one of the first countries to achieve carbon neutrality as early as 2040, and stands out among the main global economies, both for its potential to lead the transition to a low-carbon economy and as an important supplier of energy. This requires rapid, strategic decisions, and predictable policies that consider the commercial opportunities and threats

arising from a world seeking low-carbon products and services, including carbon markets and Article 6, but that continues to recognize the value of current resources.

Moderator: Dirk Forrister, President & CEO - IETA

Presenter: David Hone, Senior Advisor - Shell

Commentator: Rafaela Guedes, Member, APCO International Advisory Council & Senior Fellow Brazilian Center for International Relations (CEBRI)

15:30-16:00 Coffee Break

16:00-17:00 **Side Event 1 – Organised by Cercarbono** *(with simultaneous translation)*

Side Event 2 – Organised by KPMG

17:15-18:15 **Side Event 3 – Organised by German Federal Ministry for Economic Affairs and Energy (BMWE) & GIZ** *(with simultaneous translation)*

Side Event 4 – Organised by Verra: The Next Generation of the VCM - Where the Market is Heading and How to Prepare

The question is no longer whether carbon markets work: it's how fast and how well we can scale them. There are dozens of initiatives underway to build a better, faster, and fairer market with high-integrity methodologies, technological innovations in dRMV and financial tracking, government coalitions, and stronger environmental and social safeguards. Join this session to learn about what key players are doing to lead this transition and prepare for the next generation of the VCM.

18:15-19:30 **Latin America Climate Summit Welcome Reception** (opened to all Summit Delegates, access included in Delegate Passes)

DAY 2 – Wednesday 27 August

8:00-9:00 Registration & Welcome Coffee

9:00-9:30 **Opening Ceremony 'Scaling Market Solutions – Powering Progress & Growth'** *(with simultaneous translation)*

Organiser Welcome Address & Facilitator: Dirk Forrister, CEO & President - IETA

Co-Host Addresses:

- . Lais Palazzo Almada, Special Advisor to the Undersecretary of Energy and Mining - State Government of São Paulo
- . José Renato Nalini, Secretary of Climate Change - Government of the City of São Paulo *

COP30 Address:

- . Dan Loschpe, High-Level Champion for COP30 - High-Level Climate Champions
- . Helder Barbalho, Governor - State of Para *

Keynote Remarks:

- . Marcello Britto, Executive Director - Consortium of Amazon States

9:45-11:00 **Plenary 1 – From Policy to Implementation: Carbon Pricing Trends in Latin America** *(with simultaneous translation)*

While carbon pricing gains traction across Latin America, this session explores how countries are bridging policy and practice. Discover how Latin America is turning carbon pricing policy into climate action in this high-level plenary that will bring together government leaders and experts to share the region's latest regulatory updates and innovations in carbon market design.

Moderator: Dirk Forrister, CEO & President - IETA

Scene Setting: Stefano De Clara, Head of Secretariat - ICAP

Speakers:

- . Klenize Favero, Carbon Markets Coordinator - Ministry of Environment and Climate Change, Brazil
- . Cristina Figueroa, Carbon Pricing and Carbon Markets Coordinator - Ministry of Environment, Chile
- . Ana Carolina Moreno, Senior Analyst - Ministry of Environment, Panama
- . Rogelio Campos, Technical Specialist NDC and Cooperative Approaches - Ministry of Environment, Peru
- . Lukas Visek, Member of the Task Force For International Carbon Pricing And Markets Diplomacy - European Commission

11:00-11:30 Coffee Break

11:30-12:30 **Breakout 1 – Brazil’s ETS in Focus: Building the Brazilian Greenhouse Gas Emissions Trading System (SBCE) for a Just and Effective Carbon Price** *(with simultaneous translation)*

As a cornerstone of its climate strategy, Brazil is advancing the SBCE - its national emissions trading system. This panel explores recent regulatory developments, offset inclusion, and strong price signals to ensure environmental integrity, promote innovation, safeguard industry competitiveness, and drive long-term decarbonization across Brazil’s economy.

Moderator: Pedro Venzon, Policy Manager – Brazil Lead. -IETA

Speakers:

- . Cristina Reis. Undersecretary for Sustainable Economic Development - Ministry of Finance, Brazil
- . Rafaela Aloise de Freitas, Policy and Industry Specialist - CNI
- . Leonardo Maues, Carbon Market Manager - Petrobras
- . Julie Messias, Executive Director - NBS Brazil Alliance

Breakout 2 – CORSIA’s Role in Advancing Mitigation in Latin America *(with simultaneous translation)*

This session will explore how CORSIA can unlock climate finance and drive demand for high-integrity mitigation across Latin America. Panelists will discuss country readiness, credit eligibility, and market trends - highlighting how the region can leverage aviation decarbonization to scale mitigation activities and strengthen its role in global carbon markets.

Moderator: Dany Oliveira - Independent Consultant

Speakers:

- . Sebastián Carranza, TAB Member & Climate Change Coordinator for LAC - UNEP
- . Ricardo Dupont, Technical Coordinator Environmental Protection - Agência Nacional de Aviação Civil (ANAC), Brasil
- . Takashi Hongo, Senior Fellow - Mitsui Global Strategic Studies Institute & ICAO Task Force Advisor to the Japanese Government
- . Maíra Krohling Peruzzo, Strategic Affairs Manager - Acelen Renewables
- . To be announced - LATAM

12:30-13:30 **Networking Lunch**

13:15-14:30 Side Event 5 – Organised by UNFCCC & Regional Collaboration Centre (RCC) Panama & Caribbean: Masterclass on the Paris Agreement Crediting Mechanism (PACM) - Tools, Rules and Readiness
(with simultaneous translation)

At COP29 in Baku, countries reached a major milestone by finalizing the frameworks needed to make carbon markets under the Paris Agreement fully operational, concluding nearly a decade of negotiations. This session will offer participants a comprehensive introduction to PACM, with a particular focus on how the private sector can get involved. It will also draw on lessons from the CDM, especially regarding the transition of CDM projects to the new Article 6.4 mechanism.

Facilitator: Ana Dominguez, Article 6 and Carbon Pricing Instrument Specialist - RCC Panama

Presenters:

- . Perumal Arumugam, Manager, Mitigation - UNFCCC
- . Martin Rabbia, Article 6 and Carbon Pricing Specialist - RCC Caribbean
- . Andrea Bonzanni, Director, International Policy - IETA

13:30-14:30 Side Event 6 – Organised by S&P Commodity Insights: Bridging Carbon Markets: National Ambitions and Global Standards
(with simultaneous translation)

As countries accelerate their climate action, the global carbon market is seen as a viable solution. Nations face a pivotal choice: build domestic carbon programs from the ground up or leverage existing voluntary market frameworks and methodologies. This discussion will also examine the vital role of registries, and the strategic decisions governments must make when designing their registry infrastructure to ensure transparency, integrity, and market interoperability.

Moderator: Carlos Cordova, Director of Environmental Solutions - S&P Global Commodity Insights

Speakers:

- . Mandy Rambharos, CEO - Verra
- . Alex Saer, CEO - Cercarbono
- . Cristina Fróes de Borja Reis, Subsecretaria de Desenvolvimento Econômico Sustentável - Ministério de Hacienda, Brasil
- . Rogelio Campos Garcia, Technical Specialist, General Directorate for Climate Change and Desertification - Ministry of Environment, Peru

Side Event 7 – Organised by Space Intelligence

14:45-15:55 **Plenary 2 – Increasing Climate Finance and Trust: The Role of Jurisdictional Programs in the Promotion of REDD+ *(with simultaneous translation)***

This high-level session gathers leaders from governments, the private sector, and standards bodies to explore the evolving landscape of jurisdictional REDD+ programs. Panelists will discuss challenges and recent developments in climate finance, trust-building, and implementation - sharing perspectives on scaling nature-based solutions and enhancing impact through collaborative, jurisdictional approaches.

Moderator & Introductory Remarks: Alex Saer, CEO - Cercarbono

Scene Setter: Natalia Renteria - Race to Belem

Speakers:

- . Raul Protázio, Secretary of Environment and Sustainability - State Secretariat for Environment and Sustainability (SEMAS), Pará
- . Roberta Cantinho, Director of Policies for the Control of Deforestation and Fires (DPCD) - CONAREDD+, Ministry of the Environment and Climate Change, Brazil
- . Silvia Kloster, Provincia Misiones – Argentina
- . Mary Grady, Executive Director - ART Secretariat, Winrock International
- . Gabriel Reis, Forest Carbon Analytics - Fastmarkets

15:45-16:15 Coffee Break

16:15-17:15 **Breakout 3 – Scaling Carbon Removals: Integrating Technology and Market Demand *(with simultaneous translation)***

As the net-zero race accelerates, carbon removals are vital to credible climate strategies. This session explores how technology, investment, policy, and robust monitoring, reporting & verification (MRV) can scale solutions. Looking at Bioenergy with Carbon Capture and Storage (BECCS) and Direct Air Capture (DAC), and data centers, panelists will examine sectoral adaptation and the role of cross-sector collaboration in driving durable climate outcomes in a rapidly evolving market.

Moderator: Katie Sullivan, Managing Director - IETA

Speakers:

- . Elbia Gannoum, CEO and Energy Envoy COP30 – ABEEólica *

- . Isabela Morbach, Director - CCS Brasil
- . David Ungar, Senior Advisor - 1PointFive
- . Claudia Shirozaki, Sustainability Manager - FS Fuel Sustainability

Breakout 4 – Aligning Rules, Connecting Markets, Raising Ambition: Challenges for Promoting Interoperability in Latin America *(with simultaneous translation)*

As carbon markets expand across Latin America, aligning rules and enabling interoperability is key to scaling impact. This session convenes governments, experts, and carbon market key actors to promote a strategic discussion on how countries can align rules, build trust, and overcome technical and political barriers to interoperability. Experts and decision-makers will share insights on how integrated markets can unlock efficiencies, support robust climate outcomes, and amplify regional ambition.

Moderator: David Antonioli, Founder - Transition Finance

Speakers:

- . Aloiso Mel, National Secretary for Climate Change - Ministry of Industry Development and Services, Brazil
- . Luis Fernando Casillas, Senior Coordinator - Jalisco State
- . Alfredo Nicastro, Senior Vice-President & Global Head of Carbon Markets - StoneX
- . Arsalan Syed, Manager, Business Development, Environmental Solutions - S&P Global Commodity Insights
- . Remo Filleti, Carbon Technical Analyst - ICVCM

17:30-18:30 Plenary 3 – Beyond Carbon: Ensuring Social Safeguards and Good Practices with Local Communities *(with simultaneous translation)*

Latin America has great potential in NBS, conservation of which largely depends on Indigenous Peoples and Local Communities. In this regard, the carbon markets has provided the ideal complement for conservation and territorial development, while also posing challenges and generating lessons learned about community management. Within this context, the panelists will address topics such as community governance, prior consultations (FPIC), and fair agreement and benefit sharing.

Moderator: Camilo Trujillo, LAC Policy Advisor - IETA

Speakers:

- . André Guimarães, COP30 Special Envoy for Civil Society - IPAM

- . Mateo Estrada, Indigenous Leader Colombia - OPIAC
- . Oseas Barbarán, Indigenous Leader Peru - Peru Group of Indigenous People *
- . Iracadju, Ka'apor People Leader - Ka'apor People
- . To be announced - ISA

20:30-23:30 **IETA Nightcap Party** (limited capacity, separate paid ticket required for entrance to be purchased online www.latinamericacimatesummit.com)

DAY 3 - Thursday 28 August

8:00-9:00 Registration & Welcome Coffee

8:00-8:50 **Workshop 6 – Women in Carbon Breakfast** (*with simultaneous translation*)

Join us for a session celebrating the leadership and growing impact of women in carbon markets across Latin America and the Caribbean. Hosted by the Women in Carbon and IETA, this gathering offers a space to connect, share experiences, and build community among professionals driving climate solutions in the region. As carbon markets expand and diversify, promoting visibility and inclusion is essential for shaping a more equitable and effective climate finance landscape.

Co-Facilitators:

- . Natália Azevedo, Senior Associate - Pinheiro Neto Advogados
- . Elisa Guida, Policy Advisor - IETA

Speakers:

- . Caroline Dihl Prolo, Founder - LA CLIMA
- . Linda Sanchez, Manager, Climate Impact in the Pacific Alliance Region - Gold Standard
- . Luciana Burr, Legal Director - Permian Global
- . Janibel Muñoz, Senior Consultant - Climate Change

9:00-10:00 **Side Event 8 – Organised by ACX: Building Market Infrastructure for Carbon Credits - From National Architecture to Global Access** (*with simultaneous translation*)

The session is expected to explore the development of carbon market infrastructure in Brazil, including trading, registration and investor protection, and how this architecture can support both SBCE implementation and global demand for high-integrity Brazilian credits.

Moderator: Juliana Damasceno, Executive Manager for Institutional Relations - ACX Brazil

Speakers:

- . Luís Masagão, Vice President of Products and Clients - B3 Brasil, Bolsa, Balcão
- . William Pazos, CEO - ACX Singapore
- . Nathalie Vidual, Superintendent of Investor Protection and Guidance - CVM Brazil

Side Event 9 – Organised by Climate Action Reserve (CAR): Creating Local Opportunities and Benefits through CAR Carbon Projects / Generando Oportunidades y Beneficios Locales Mediante Proyectos de Carbono de CAR

Facilitator & Presenter: Amy Kessler, Director of Latin America - Climate Action Reserve (CAR)

10:10-11:10 Plenary 4 – Financing Fairness: Carbon Markets, Climate Capital, and the Integrity Imperative *(with simultaneous translation)*

Scaling climate finance requires trust, transparency, and bold action. As the world moves from Baku to Belém amid complex global challenges, carbon markets emerge as key tools. This session gathers leaders to explore how integrity-driven mechanisms can channel capital and help mobilize \$1.3 trillion annually for climate action in developing countries.

Moderator: Katie Sullivan, Managing Director - IETA

Scene Setting:

- . Lucien Georgeson, Executive Director and Head of Carbon Markets Policy - MSCI

Speakers:

- . Aline Ferreira, Head of Compliance - Citi
- . Maria Belen Losada, Head of Carbon Products - Itaú
- . Joaquim Levy, Co-Chair - GFANZ
- . Perumal Arumugam, Manager, Markets and Non Markets Support and Stakeholders Interaction Sub-Division - UNFCCC

11:10-11:30 Coffee Break

11:30-12:30 **Breakout 5 – Participating in International Carbon Trading: Article 6 Pathways and Options for Latin America** *(with simultaneous translation)*
Join policymakers and private sector experts to unpack the emergence of international carbon trading under Article 6 of the Paris Agreement. This session will discuss key global trends, emerging regulatory frameworks and key considerations to build well-designed international carbon markets to channel resources to where they are most needed, drive emissions reductions, and deliver social and environmental co-benefits.

Moderator: Andrea Bonzanni, Director, International Policy - IETA

Speakers:

- . Marina Pittella, Head of the Carbon Accounting Coordination Unit - Itamaraty
- . Nuno Barbosa, Founder - Unicarbo
- . Perumal Arumugam, Manager, Markets and Non Markets Support and Stakeholders Interaction Sub-Division - UNFCCC
- . Carlos Martins, Director - ACX

Breakout 6 – Infrastructure for Impact: How Digital Systems can Scale Nature Based Solutions *(with simultaneous translation)*

The panel will first focus on how innovations in earth observation might impact markets downstream, specifically nature based projects in Latin America. Recent developments include satellite launches with synthetic aperture radar, and the increasing sophistication of geospatial machine learning. The panel will then pivot to registry infrastructure and tokenization, with interventions from registry providers.

Moderator: Kyle Lynch, Research Analyst - IETA

Speakers:

- . Juan David Duran, CEO - EcoRegistry
- . Marianna Budaragina, Senior Climate Finance Advisor - Tony Blair Institute for Global Change
- . Ieva Steponaviciute, Director, Strategy & Outreach - CAD Trust
- . Plinio Ribeiro, Co-Founder & CEO- Biofilica Ambipar

12:30-13:30 Networking Lunch

13:30-14:25 **Breakout 7 – Carbon Pricing and Nationally Determined Contribution (NDC) Alignment in the Americas** *(with simultaneous translation)*

Join policymakers and experts to explore how carbon pricing instruments are being integrated into national climate strategies across LAC. This session will highlight experiences with emissions trading systems, carbon taxes, and crediting programs, and discuss how these tools contribute to achieving NDCs and delivering real climate results. As COP30 in Belém draws closer, the conversation will focus on how carbon pricing can reinforce climate ambition and regional cooperation.

Moderator: Stefano De Clara, Head of the ICAP Secretariat - ICAP

Speakers:

- . Lukas Visek, Member of the Task Force For International Carbon Pricing And Markets Diplomacy - European Commission
- . Cristina Reis, Undersecretary for Sustainable Economic Development - Ministry of Finance, Brazil
- . Javier Martínez, Head of the Mitigation Department - Ministry of the Environment, Panama
- . Mark Sippola, CPA Co-Chair & Chief, Climate Change Program Evaluation Branch, North America - California Air Resources Board, USA

Breakout 8 – Growing Integrity: Unlocking Carbon Markets for Climate-Smart Agriculture and Restoration in the Global South *(with simultaneous translation)*

This session explores the emerging architecture to ensure integrity, access, and impact in agricultural carbon markets and NCS removals. Experts will share lessons on enabling environments, MRV frameworks, and financing tools to scale action, highlighting regional efforts across Latin America.

Moderator: Eduardo Bastos, Executive Director - Associação Brasileira do Agronegócio

Speakers:

- . Daniel Ortega, Executive Director - Partnership for Agricultural Carbon
- . To be announced - Future Climate
- . Marta Giannichi, Global Sustainability Director - Minerva Foods and MyCarbon
- . Roberto Strumpf, Carbon Business Development Senior Manager - Rabobank

14:40-15:30 **Breakout 9 – Carbon Border Adjustment Mechanism (CBAM), Trade, and Carbon Pricing Instruments: Industry Impacts and Policy**

Responses in Latin America & The Caribbean *(with simultaneous translation)*

In a world facing drastic trade realignments, CBAM is redefining the link between trade and climate ambition. This session brings together industry and policymakers to explore its impact and responses from Latin America. Participants will discuss carbon border policies, trade ripple effects, and how pricing and accounting systems can protect and strengthen regional economies.

Moderator: Stefano De Clara, Head of Secretariat - ICAP

Speakers:

- . Roberta Versiani, Manager of Government Relations - Brazilian Aluminium Industry Association (ABAL)
- . Renan Marçal, Senior Sustainability Analyst, Climate Change - Vale
- . Jean-Yves Benoit, Director General - Quebec Ministry of the Environment, Canada
- . Marco Schiewe, Director, PontecializEE & Head of Project, GIZ

Breakout 10 – Demand Perspectives: What are Buyers Looking for When Buying a Carbon Credit? *(with simultaneous translation)*

What buyers look for when buying a carbon credit? This session will explore the demand side perspective on the use of carbon credits. Ensuring a ton is a ton, that projects deliver co-benefits, that mitigation is aligned with the Paris Agreement and regulation. What drives investors decisions on credits and how should the credit look like to fit into corporate decarbonization strategies? In the context of the update of the IETA Guidelines for the Use of High Quality Carbon Credits we will address these questions to come up with guidelines on the use of credits in net zero corporate strategies.

Moderator: Luis Panichelli, VCM Policy Director - IETA

Scene Setter: Juan Carlos Arredondo Brun, Director of Knowledge, Policy and Advocacy - Abatable

Speakers:

- . Fernanda Coelho de Souza, Senior Carbon Ratings Scientist - BeZero Carbon
- . Nick Osborne, General Manager, Global Environmental Products Trading - Shell
- . Viviane Otsubo Kwon, Sustentabilidade VP Institucional - Santander

. Fernanda Rezende Facchini, Head of Climate Change and Circular Economy - Natura

15:30-16:00 Coffee Break

16:00-17:00 **Plenary 5 – Toward Belém and Beyond: Latin America’s Carbon Market Vision on the Road to COP30** *(with simultaneous translation)*

On the road to COP30 in Belém, Latin America has a unique opportunity to show the way on how to raise climate ambition with equity, aligning climate policies and carbon markets with sustainable development priorities, that not only ensure environmental integrity, but also empower Indigenous Peoples and local communities. Join regional experts and policymakers as they outline their expectations on carbon markets for COP30 and a shared vision ahead on what a fair and sustainable carbon market future look like for Latin America.

Moderator: Dirk Forrister, CEO - IETA

Speakers:

- . Ana Toni, CEO - COP30 Presidency
- . Mahmoud Mohieldin, Champion - COP27 Presidency
- . Nathalie Flores, Former Vice Chair, Science and Technology - UNFCCC & Vice President, Carbon Markets & Strategic Accounts - StoneX
- . Javier Martínez, Head of the Mitigation Department - Ministry of the Environment, Panama
- . Mateo Estrada, Indigenous Leader Colombia - OPIAC

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